



PREPARING YOUR HOME OUTSIDE

INITIAL INSPECTION

Walk the property with a pad and pencil. List anything you think is less than satisfactory without regard to cost or time. You can review the list afterwards to determine what you can and cannot repair.

THE HOUSE

Take a close look as you walk the property. Clean anything that looks unkempt or dirty. Repair or replace anything that looks loose, dingy, rusted or broken. Make sure the doorbell works. Replace a tired looking mailbox. Clean the exterior light fixtures and wash the windows. Try to spot hanging or rusty gutters, loose shingles or shutters.

THE YARD

Turn and weed the beds. Trim the trees and shrubs. Lay in ground cover. Mend the fence, fix the gate latch. Pick up litter. Consider a landscaping/lawn service.

OUTDOOR FURNITURE

Examine and spot paint your outdoor furniture. If it's rusty or unable to repair, consider disposing of the pieces.

FRONT ENTRY

It's the first thing potential buyers see as they stand and wait for the door to open. It's the worth the extra effort to spruce it up.

THE GARAGE

The time has come. Discard virtually everything in the garage that hasn't been used for a year. Wash it down.

